

American Associated Pharmacies and Pharmacy Development Services Announce Exclusive Membership Program for AAP Pharmacies

Membership Focuses on Increasing Profitability for AAP Pharmacies

SCOTTSBORO, AL and WEST PALM BEACH, FL – American Associated Pharmacies (AAP) and Pharmacy Development Services (PDS) today announced a partnership providing AAP pharmacies with an exclusive membership with PDS which provides custom content and training to improve profitability, performance and people metrics for approximately 2,100 independent retail pharmacies across the United States.

“Today’s business environment for independent pharmacies is an unfair game in which direct and indirect reimbursement limits and maximum allowable cost pricing are the norm which have significantly cut into the profitability of the independent pharmacy,” said Jon Copeland, chief executive officer and president of AAP. “We are excited to partner with PDS, the best in the world at helping independent pharmacies increase their profits. Independent pharmacies can no longer assume their bottom line will improve through increased prescription volume. This is simply not the case.”

“The exclusive AAP membership with PDS provides AAP members immediate access to strategies and training which will significantly improve gross margins in a relatively short period,” said Dan Benamoz, founder and chief executive officer of PDS. “We look forward to showing AAP pharmacies a new way to look at their business to improve gross margins and we are pleased to partner with AAP, a leading and well-respected cooperative serving independent pharmacies.”

To learn more, visit pharmacyowners.com/pdsaap.

About American Associated Pharmacies

American Associated Pharmacies (AAP), a member-owned cooperative representing approximately 2,100 independent pharmacies that work together as a cohesive network, launched in 2009 when United Drugs (founded in 1976) merged with Associated Pharmacies, Inc. (founded in 1987). Operating today as an AAP subsidiary, United Drugs is the largest national member-owned pharmacy services administration organization (PSAO) focused on delivering proven contract negotiation, central pay, audit protection, patient-care and compliance services to a dynamic independent pharmacy membership.

About Pharmacy Development Services

Pharmacy Development Services (PDS) has been serving the independent pharmacy community for over 18 years. PDS is the best in the world at helping independent pharmacies increase their profits. As a pharmacy innovator and the only company of its kind with a dedicated R&D team and with data mining software, PDS provides members with solutions, programs and training that increases your bottom line. PDS members average a 6 to 1 ROI on their membership investment.